



Statistical Bulletin

December 2023

The report on taxable removals of tobacco products for the month of December 2023 has been compiled from information released by the Alcohol & Tobacco Tax & Trade Bureau.

LARGE CIGARS

In December 2023, large cigar taxable removals (from domestic factories and imports) amounted to 922 million cigars which was a decrease of 8 million cigars (down 1%) as compared to December 2022. Year-to-date in 2023, there were 8.6 million large cigar taxable removals as compared to 13 million large cigar taxable removals in 2022 for the same period. This is a decrease of 4.4 million cigars (down 34%).

LITTLE CIGARS

In December 2023, little cigar taxable removals (domestic factories and imports) were 9 million cigars which was a decrease of 5.9 million cigars (down 40%) as compared to December 2022. Year-to-date in 2023, there were 145.4 million little cigar taxable removals as compared to 149.9 million little cigar taxable removals for the same period in 2022. This is a decrease of 4.5 million little cigars (down 3%).

LARGE CIGAR TAX CAP

The federal excise tax on large cigars is 52.75% with a cap of \$402.60 per thousand – or 40.26 cents per cigar. The cap is reached with a manufacturer's sale price (prior to adding the excise tax) of \$763.222 per 1,000 (i.e., $\$763.222 \times 52.75\% = \402.60). The number of large cigar removals below and above the \$763.222 tax cap is reported only by domestic manufacturers.

Imports: The TTB's monthly reports include data on cigar imports. But, that data comes from the Foreign Trade Division of the Census Bureau and does not show "taxable removals." Instead, imports are reported by tariff schedule classification reflecting the value at the time of importation. However, the excise tax on imported large cigars is applied not on the value of the import, but on the first sale in the U.S. Although there is no government data available on how many imported cigars are sold at or over the tax cap, the Foreign Trade Division does report on the number of imported large cigars entering the U.S. with a value of more than \$0.76 each.

Please contact Dan Cotter at dcotter@cigarassociation.org with any questions or comments.

Statistical Bulletin
Taxable Removals*
December 2023 - Highlights

(in millions)

Taxable Removals (Domestic Factories and Imports)	December		Variance		Year-to-Date		Variance	
	2022	2023	Unit	% Change	2022	2023	Unit	% Change
Large Cigars	929.55	921.94	-7.62	-0.82%	13,100.63	8,671.17	-4,429.47	-33.81%
Little Cigars	14.85	8.95	-5.90	-39.74%	149.91	145.38	-4.53	-3.02%
Chewing Tobacco (pounds)	1.04	1.11	0.07	6.89%	13.94	13.00	-0.94	-6.75%
Pipe Tobacco (pounds)	1.86	1.96	0.10	5.48%	26.80	24.40	-2.40	-8.96%
Roll-Your-Own Tobacco (lbs)	0.14	0.08	-0.06	-41.82%	1.93	2.00	0.07	3.68%
Snuff (pounds)	8.03	7.51	-0.52	-6.46%	106.07	99.75	-6.32	-5.96%
Cigarettes	14,906.14	12,993.92	-1,912.23	-12.83%	193,835.57	177,717.64	-16,117.93	-8.32%

Total Large Cigar Removals Year-to-Date

(in thousands)

	2021	2022	2023	% Change (YOY)	
				2021/2022	2022/2023
Large Cigar Taxable Removals	14,769,035	13,100,634	8,671,168	-11.30%	-33.81%

Taxable Removals of Large Cigars for Consumption in the United States

(in thousands)

From Domestic Factories:	Sale price \$763.222 or less per 1,000	Sale price more than \$763.222 per 1,000	Total Domestic
December 2023	262,998	210	263,208
Year-to-Date, Domestic	262,998	210	263,208
Imports:	Units valued at \$0.23 or less	Units valued at \$.23 to more than \$0.76	Total Imports
December 2023	611,619	47,108	658,727
Year-to-Date, Imports	7,910,698	497,262	8,407,960

* Source: Tobacco Tax and Trade Bureau Monthly Statistical Release - Tobacco Products

Data in this report is limited to existing monthly statistical releases. TTB will revise previous month(s) data (i.e., amended prior year filings) that are not in the current release. These revisions/amendments are reflected in TTB's cumulative year-to-date amounts and not in CAA's cumulative totals for tobacco products.

Taxable Removals of Large Cigars

(Domestic factories - including shipments from Puerto Rico - and imports)

(in millions)

Quarterly Summary							
Month and Quarter	2020	2021	2022	2023	2021 / 2022	2021 / 2022	2022 / 2023
January	819	950	794	650	16.0%	-16.4%	-18.1%
February	988	1,229	917	964	24.4%	-25.3%	5.0%
March	1,003	1,419	1,358	1,021	41.4%	-4.3%	-24.8%
1st Quarter	2,810	3,598	3,070	2,635	28.0%	-14.7%	-14.2%
April	517	1,304	1,089	921	152.1%	-16.5%	-15.4%
May	802	1,317	1,143	1,165	64.1%	-13.2%	2.0%
June	1,183	1,463	1,258	1,063	23.6%	-14.0%	-15.5%
2nd Quarter	2,502	4,083	3,489	3,149	63.2%	-14.5%	-9.8%
July	1,216	1,362	1,218	967	12.0%	-10.6%	-20.6%
August	1,206	1,234	1,202	1,014	2.3%	-2.5%	-15.7%
September	1,292	1,165	1,006	857	-9.8%	-13.7%	-14.8%
3rd Quarter	3,713	3,761	3,426	2,838	1.3%	-8.9%	-17.2%
October	1,347	1,147	1,144	1,072	-14.8%	-0.3%	-6.3%
November	1,259	1,072	1,043	951	-14.9%	-2.6%	-8.8%
December	1,317	1,108	930	922	-15.9%	-16.1%	-0.8%
4th Quarter	3,923	3,327	3,117	2,945	-15.2%	-6.3%	-5.5%
YEAR-TO-DATE	12,948	14,769	13,103	11,566	14.1%	-11.3%	-11.7%
Cumulative Year-to-Date							
Month	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 / 2023
January	819	950	794	650	16.0%	-16.4%	-18.1%
February	1,807	2,179	1,712	1,614	20.6%	-21.4%	-5.7%
March	2,810	3,598	3,070	2,635	28.0%	-14.7%	-14.2%
April	3,327	4,902	4,159	3,556	47.3%	-15.2%	-14.5%
May	4,129	6,219	5,301	4,721	50.6%	-14.8%	-10.9%
June	5,312	7,681	6,559	5,784	44.6%	-14.6%	-11.8%
July	6,528	9,043	7,777	6,750	38.5%	-14.0%	-13.2%
August	7,734	10,277	8,980	7,764	32.9%	-12.6%	-13.5%
September	9,025	11,442	9,986	8,621	26.8%	-12.7%	-13.7%
October	10,372	12,590	11,130	9,693	21.4%	-11.6%	-12.9%
November	11,631	13,661	12,173	10,645	17.5%	-10.9%	-12.6%
December	12,948	14,769	13,103	11,566	14.1%	-11.3%	-11.7%
YEAR-TO-DATE	12,948	14,769	13,103	11,566	14.1%	-11.3%	-11.7%

Taxable Removals of Little Cigars
(Domestic factories - including shipments from Puerto Rico - and imports)

(in millions)

Quarterly Summary							
Month and Quarter	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 / 2023
January	15	30	7	3	98.0%	-75.3%	-58.3%
February	15	26	4	18	75.3%	-84.1%	349.3%
March	17	36	8	11	107.8%	-77.7%	43.4%
1st Quarter	47	91	19	33	94.6%	-78.7%	68.2%
April	12	30	10	11	151.8%	-67.0%	8.0%
May	15	23	7	22	59.0%	-68.7%	195.9%
June	20	43	22	8	122.1%	-48.9%	-65.4%
2nd Quarter	46	97	39	40	109.6%	-59.3%	1.7%
July	19	39	15	12	104.9%	-62.8%	-17.4%
August	22	25	19	17	13.2%	-23.9%	-8.2%
September	39	29	13	11	-25.6%	-54.5%	-14.3%
3rd Quarter	80	93	47	41	16.1%	-49.9%	-12.8%
October	36	29	16	9	-18.9%	-45.9%	-42.4%
November	34	18	14	14	-47.4%	-23.2%	1.2%
December	32	9	15	9	-71.3%	62.0%	-39.7%
4th Quarter	102	56	44	32	-44.7%	-21.2%	-28.2%
YEAR-TO-DATE	275	338	150	145	22.7%	-55.6%	-3.0%
Cumulative Year-to-Date							
Month	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 / 2023
January	15	30	7	3	98.0%	-75.3%	-58.3%
February	30	56	12	21	86.9%	-79.3%	85.2%
March	47	91	19	33	94.6%	-78.7%	68.2%
April	59	121	29	43	106.1%	-75.8%	47.9%
May	74	145	37	65	96.7%	-74.7%	77.5%
June	93	188	59	73	102.0%	-68.7%	23.7%
July	112	228	74	85	102.5%	-67.7%	15.5%
August	134	252	92	102	88.0%	-63.4%	10.6%
September	174	282	106	114	62.3%	-62.5%	7.5%
October	210	311	121	123	48.3%	-60.9%	1.0%
November	243	329	135	136	35.1%	-58.9%	1.0%
December	275	338	150	145	22.7%	-55.6%	-3.0%
YEAR-TO-DATE	275	338	150	145	22.7%	-55.6%	-3.0%

Taxable Removals of Cigarettes
(Domestic factories - including shipments from Puerto Rico - and imports)

(in millions)

Quarterly Summary							
Month and Quarter	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 / 2023
January	19,803	15,072	12,669	14,206	-23.9%	-15.9%	12.1%
February	14,336	14,226	14,453	12,557	-0.8%	1.6%	-13.1%
March	19,747	18,958	18,374	16,544	-4.0%	-3.1%	-10.0%
1st Quarter	53,886	48,255	45,496	43,306	-10.4%	-5.7%	-4.8%
April	16,585	17,692	15,384	13,066	6.7%	-13.0%	-15.1%
May	17,841	16,744	17,850	14,979	-6.2%	6.6%	-16.1%
June	20,334	19,743	17,454	16,764	-2.9%	-11.6%	-3.9%
2nd Quarter	54,760	54,179	50,688	44,809	-1.1%	-6.4%	-11.6%
July	17,549	16,544	13,207	13,893	-5.7%	-20.2%	5.2%
August	20,213	18,368	18,370	15,779	-9.1%	0.0%	-14.1%
September	19,462	17,611	16,073	15,788	-9.5%	-8.7%	-1.8%
3rd Quarter	57,224	52,523	47,649	45,460	-8.2%	-9.3%	-4.6%
October	17,634	14,796	14,032	12,903	-16.1%	-5.2%	-8.0%
November	15,021	16,624	15,787	11,907	10.7%	-5.0%	-24.6%
December	17,330	17,118	14,298	12,488	-1.2%	-16.5%	-12.7%
4th Quarter	49,985	48,538	44,116	37,298	-2.9%	-9.1%	-15.5%
YEAR-TO-DATE	215,855	203,495	187,950	170,874	-5.7%	-7.6%	-9.1%
Cumulative Year-to-Date							
Month	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 / 2023
January	19,803	15,072	12,669	14,206	-23.9%	-15.9%	12.1%
February	34,139	29,297	27,122	26,762	-14.2%	-7.4%	-1.3%
March	53,886	48,255	45,496	43,306	-10.4%	-5.7%	-4.8%
April	70,471	65,947	60,881	56,372	-6.4%	-7.7%	-7.4%
May	88,312	82,691	78,731	71,351	-6.4%	-4.8%	-9.4%
June	108,646	102,434	96,184	88,116	-5.7%	-6.1%	-8.4%
July	126,195	118,978	109,391	102,008	-5.7%	-8.1%	-6.7%
August	146,408	137,346	127,761	117,787	-6.2%	-7.0%	-7.8%
September	165,870	154,957	143,833	133,576	-6.6%	-17.6%	-7.1%
October	183,504	169,753	157,865	146,478	-7.5%	-7.0%	-7.2%
November	198,525	186,377	173,652	158,386	-6.1%	-6.8%	-8.8%
December	215,855	203,495	187,950	170,874	-5.7%	-7.6%	-9.1%
YEAR-TO-DATE	215,855	203,495	187,950	170,874	-5.7%	-7.6%	-9.1%

Taxable Removals of Pipe Tobacco
(Domestic factories - including shipments from Puerto Rico - and imports)

(in pounds)

Quarterly Summary							
Month and Quarter	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 2023
January	2,846,832	2,129,752	2,128,735	2,120,283	-25.2%	0.0%	-0.4%
February	2,490,698	2,232,488	2,219,691	1,824,165	-10.4%	-0.6%	-17.8%
March	2,996,273	2,475,574	2,209,070	2,023,110	-17.4%	-10.8%	-8.4%
1st Quarter	8,333,803	6,837,814	6,557,496	5,967,558	-18.0%	-4.1%	-9.0%
April	2,459,330	1,958,882	2,320,882	1,896,357	-20.3%	18.5%	-18.3%
May	2,668,614	2,197,008	2,237,026	2,269,650	-17.7%	1.8%	1.5%
June	2,433,178	2,204,619	2,509,744	2,138,937	-9.4%	13.8%	-14.8%
2nd Quarter	7,561,122	6,360,509	7,067,652	6,304,944	-15.9%	11.1%	-10.8%
July	2,656,972	2,077,791	2,045,170	2,024,772	-21.8%	-1.6%	-1.0%
August	2,215,469	2,311,825	2,361,847	2,147,450	4.3%	2.2%	-9.1%
September	2,581,687	1,996,120	2,561,218	1,857,223	-22.7%	28.3%	-27.5%
3rd Quarter	7,454,128	6,385,736	6,968,235	6,029,445	-14.3%	9.1%	-13.5%
October	2,484,091	2,030,793	2,083,066	2,135,941	-18.2%	2.6%	2.5%
November	2,113,239	2,175,160	2,267,692	2,002,636	2.9%	4.3%	-11.7%
December	2,263,194	2,130,493	1,855,525	1,957,155	-5.9%	-12.9%	5.5%
4th Quarter	6,860,524	6,336,446	6,206,283	6,095,732	-7.6%	-2.1%	-1.8%
YEAR-TO-DATE	30,209,577	25,920,505	26,799,666	24,397,679	-14.2%	3.4%	-9.0%
Cumulative Year-to-Date							
Month	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 2023
January	2,846,832	2,129,752	2,128,735	2,120,283	-25.2%	0.0%	-0.4%
February	5,337,530	4,362,240	4,348,426	3,944,448	-18.3%	-0.3%	-9.3%
March	8,333,803	6,837,814	6,557,496	5,967,558	-18.0%	-4.1%	-9.0%
April	10,793,133	8,796,696	8,878,378	7,863,915	-18.5%	0.9%	-11.4%
May	13,461,747	10,993,704	11,115,404	10,133,565	-18.3%	1.1%	-8.8%
June	15,894,925	13,198,323	13,625,148	12,272,502	-17.0%	3.2%	-9.9%
July	18,551,897	15,276,114	15,670,318	14,297,274	-17.7%	2.6%	-8.8%
August	20,767,366	17,587,939	18,032,165	16,444,724	-15.3%	2.5%	-8.8%
September	23,349,053	19,584,059	20,593,383	18,301,947	-16.1%	5.2%	-11.1%
October	25,833,144	21,614,852	22,676,449	20,437,888	-16.3%	4.9%	-9.9%
November	27,946,383	23,790,012	24,944,141	22,440,524	-14.9%	4.9%	-10.0%
December	30,209,577	25,920,505	26,799,666	24,397,679	-14.2%	3.4%	-9.0%
YEAR-TO-DATE	30,209,577	25,920,505	26,799,666	24,397,679	-14.2%	3.4%	-9.0%

Taxable Removals of Roll-Your-Own Tobacco
(Domestic factories - including shipments from Puerto Rico - and imports)

(in pounds)

Quarterly Summary							
Month and Quarter	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 / 2023
January	156,265	172,891	118,921	161,230	10.6%	-31.2%	35.6%
February	138,449	120,301	125,920	126,489	-13.1%	4.7%	0.5%
March	191,666	174,123	109,198	206,038	-9.2%	-37.3%	88.7%
1st Quarter	486,380	467,315	354,039	493,757	-3.9%	-24.2%	39.5%
April	121,849	143,903	194,546	243,125	18.1%	35.2%	25.0%
May	121,613	174,998	237,789	204,392	43.9%	35.9%	-14.0%
June	216,829	159,091	184,614	173,382	-26.6%	16.0%	-6.1%
2nd Quarter	460,291	477,992	616,949	620,899	3.8%	29.1%	0.6%
July	169,741	120,510	138,060	194,784	-29.0%	14.6%	41.1%
August	176,211	98,799	130,092	253,744	-43.9%	31.7%	95.0%
September	157,374	141,711	199,763	125,320	-10.0%	41.0%	-37.3%
3rd Quarter	503,326	361,020	467,915	573,848	-28.3%	29.6%	22.6%
October	145,794	112,244	168,135	122,188	-23.0%	49.8%	-27.3%
November	179,906	92,834	176,927	103,683	-48.4%	90.6%	-41.4%
December	151,183	132,415	142,317	82,803	-12.4%	7.5%	-41.8%
4th Quarter	476,883	337,493	487,379	308,674	-29.2%	44.4%	-36.7%
YEAR-TO-DATE	1,926,880	1,643,820	1,926,281	1,997,178	-14.7%	17.2%	3.7%
Cumulative Year-to-Date							
Month	2020	2021	2022	2023	2020 / 2021	2021 / 2022	2022 / 2023
January	156,265	172,891	118,921	161,230	10.6%	-31.2%	35.6%
February	294,714	293,192	244,841	287,719	-0.5%	-16.5%	17.5%
March	486,380	467,315	354,039	493,757	-3.9%	-24.2%	39.5%
April	608,229	611,218	548,585	736,882	0.5%	-10.2%	34.3%
May	729,842	786,216	786,374	941,274	7.7%	0.0%	19.7%
June	946,671	945,307	970,988	1,114,656	-0.1%	2.7%	14.8%
July	1,116,412	1,065,817	1,109,048	1,309,440	-4.5%	4.1%	18.1%
August	1,292,623	1,164,616	1,239,140	1,563,184	-9.9%	6.4%	26.2%
September	1,449,997	1,306,327	1,438,903	1,688,504	-9.9%	10.1%	17.3%
October	1,595,791	1,418,571	1,607,037	1,810,692	-11.1%	13.3%	12.7%
November	1,775,697	1,511,405	1,783,964	1,914,375	-14.9%	18.0%	7.3%
December	1,926,880	1,643,820	1,926,281	1,997,178	-14.7%	17.2%	3.7%
YEAR-TO-DATE	1,926,880	1,643,820	1,926,281	1,997,178	-14.7%	17.2%	3.7%

Miscellaneous Tobacco Industry Statistics - December 2023

	Units					2022 vs 2023 % Change	
		December	December	Year-to-Date		Increase (Decrease)	
		2022	2023	2022	2023	Month	YTD
Large Cigars							
Manufactured in Domestic IRS Factories	Thousands	230,551	230,073	4,064,732	2,760,875	-0.2%	-32.1%
Removed Taxable From IRS Factories	"	255,257	263,208	3,756,071	263,208	3.1%	-93.0%
Taxable Foreign Imports	"	674,297	658,727	9,344,563	8,407,960	-2.3%	-10.0%
Little Cigars							
Manufactured in Domestic IRS Factories	Thousands	7,601	2,957	85,852	35,489	-61.1%	-58.7%
Removed Taxable From IRS Factories	"	2,403	3,459	54,039	41,505	43.9%	-23.2%
Taxable Foreign Imports	"	12,443	5,487	95,869	103,874	-55.9%	8.4%
Pipe Tobacco							
Manufactured in Domestic IRS Factories	Pounds	1,802,993	1,521,612	24,841,653	22,917,791	-15.6%	-7.7%
Removed Taxable From IRS Factories	"	1,753,996	1,716,428	23,652,781	22,124,264	-2.1%	-6.5%
Taxable Foreign Imports	"	101,529	240,727	3,146,885	2,273,415	137.1%	-27.8%
Roll-Your-Own Tobacco							
Manufactured in Domestic IRS Factories	Pounds	77,545	96,214	1,031,933	997,530	24.1%	-3.3%
Removed Taxable From IRS Factories	"	7,895,309	7,393,602	1,192,280	920,554	-6.4%	-22.8%
Taxable Foreign Imports	"	69,626	15,408	734,001	1,076,624	-77.9%	46.7%
Snuff							
Manufactured in Domestic IRS Factories	Pounds	7,520,822	6,323,502	105,686,459	98,062,820	-15.9%	-7.2%
Removed Taxable From IRS Factories	"	7,895,309	7,393,602	104,068,780	98,361,146	-6.4%	-5.5%
Taxable Foreign Imports	"	138,889	121,188	2,004,644	1,392,526	-12.7%	-30.5%
Chewing Tobacco							
Manufactured in Domestic IRS Factories	Pounds	743,201	960,826	13,107,778	11,820,702	29.3%	-9.8%
Removed Taxable From IRS Factories	"	1,032,398	1,013,870	13,225,242	11,694,042	-1.8%	-11.6%
Taxable Foreign Imports	"	9,052	99,320	718,865	1,308,344	997.2%	82.0%
Cigarettes							
Manufactured in Domestic IRS Factories	Millions	11,990	10,241	191,297	178,513	-14.6%	-6.7%
Removed Taxable From IRS Factories	"	14,298	12,488	187,950	170,874	-12.7%	-9.1%
Taxable Foreign Imports	"	608	506	5,886	6,844	-16.9%	16.3%

On Hand at Close of Business

Number of Cigars & Cigarettes. Pounds of Pipe, Chewing Tobacco, Snuff, and Roll-Your-Own Tobacco.

Month and Year	Cigarettes (Millions)	Large Cigars (Thousands)	Little Cigars (Thousands)	Pipe Tobacco	Roll-Your-Own Tobacco	Snuff	Chewing Tobacco
January 2022	22,972	262,309	22,710	1,155,219	124,468	3,565,964	721,689
January 2023	17,869	325,480	23,424	1,484,062	33,223	4,579,348	669,286
Unit Change	-5,103	63,171	714	328,843	-91,245	1,013,384	-52,403
% Change	-22.21%	24.08%	3.15%	28.47%	-73.31%	28.42%	-7.26%
February 2022	25,158	204,204	24,041	1,151,929	136,191	3,245,982	590,476
February 2023	20,940	359,855	20,288	1,587,271	60,897	4,075,434	755,803
Unit Change	-4,219	155,651	-3,753	435,342	-75,294	829,452	165,327
% Change	-16.77%	76.22%	-15.61%	37.79%	-55.29%	25.55%	28.00%
March 2022	26,365	234,416	23,440	1,443,112	162,164	3,569,146	595,293
March 2023	22,060	354,299	21,327	1,630,910	44,937	4,005,310	770,301
Unit Change	-4,306	119,883	-2,112	187,798	-117,227	436,164	175,008
% Change	-16.33%	51.14%	-9.01%	13.01%	-72.29%	12.22%	29.40%
April 2022	26,498	277,376	28,504	1,378,505	172,714	3,929,518	613,808
April 2023	22,812	297,658	20,042	1,543,801	43,625	3,752,530	710,395
Unit Change	-3,686	20,282	-8,461	165,296	-129,089	-176,988	96,587
% Change	-13.91%	7.31%	-29.69%	11.99%	-74.74%	-4.50%	15.74%
May 2022	24,497	269,301	27,105	1,441,758	93,536	3,638,279	673,636
May 2023	23,328	264,926	18,113	1,543,801	43,625	3,752,530	712,012
Unit Change	-1,169	-4,376	-8,991	102,043	-49,911	114,251	38,376
% Change	-4.77%	-1.62%	-33.17%	7.08%	-53.36%	3.14%	5.70%
June 2022	23,039	252,583	23,172	1,366,679	24,927	3,721,991	788,853
June 2023	20,239	280,337	17,790	1,515,034	60,832	4,020,357	528,555
Unit Change	-2,801	27,754	-5,382	148,355	35,905	298,366	-260,298
% Change	-12.16%	10.99%	-23.23%	10.86%	144.04%	8.02%	-33.00%
July 2022	21,200	232,547	23,092	1,357,971	25,104	3,102,687	692,349
July 2023	17,203	278,304	13,028	1,349,760	62,688	3,564,596	497,485
Unit Change	-3,996	45,756	-10,064	-8,211	37,584	461,909	-194,864
% Change	-18.85%	19.68%	-43.58%	-0.60%	149.71%	14.89%	-28.15%
August 2022	20,272	275,528	20,434	1,404,716	34,044	3,521,235	690,069
August 2023	16,818	278,003	10,762	1,476,800	58,999	4,020,357	619,865
Unit Change	-3,454	2,475	-9,672	72,084	24,955	499,122	-70,204
% Change	-17.04%	0.90%	-47.33%	5.13%	73.30%	14.17%	-10.17%
September 2022	18,922	298,585	17,115	1,448,779	24,927	3,721,991	700,345
September 2023	14,045	243,886	14,478	1,202,346	39,792	3,458,889	623,008
Unit Change	-4,877	-54,699	-2,638	-246,433	14,865	-263,102	-77,337
% Change	-25.77%	-18.32%	-15.41%	-17.01%	59.63%	-7.07%	-11.04%
October 2022	19,941	316,242	17,489	1,484,889	61,902	3,907,863	692,489
October 2023	16,840	298,083	17,695	1,552,175	46,007	3,828,766	650,579
Unit Change	-3,100	-18,159	206	67,286	-15,895	-79,097	-41,910
% Change	-15.55%	-5.74%	1.18%	4.53%	-25.68%	-2.02%	-6.05%
November 2022	19,308	334,893	21,783	1,400,962	33,457	3,659,249	715,299
November 2023	18,408	298,083	17,695	1,559,410	71,100	3,094,667	578,945
Unit Change	-900	-36,810	-4,088	158,448	37,643	-564,582	-136,354
% Change	-4.66%	-10.99%	-18.77%	11.31%	112.51%	-15.43%	-19.06%
December 2022	16,607	309,897	309,897	1,424,934	38,307	3,195,003	427,219
December 2023	15,353	298,083	298,083	1,311,751	48,407	1,900,956	524,893
Unit Change	-1,254	-11,814	-11,814	-113,183	10,100	-1,294,047	97,674
% Change	-7.55%	-3.81%	-3.81%	-7.94%	26.37%	-40.50%	22.86%